



BLAIR SCHRUM, CEO

Joined SES in 2010 as a Director and in 2012 as majority owner and CEO. Has 20-year experience offering master-policy Property & Casualty insurance, service and technology to financial institutions. Blair was cofounder of ZC Sterling Corporation (now National General Lender Services) in 1996 where he was Business Line Executive for the Hazard Insurance and Outsourcing Business. He built a team that grew the premium base from \$50 million to over \$600 million from 1997 – 2009. He is the former Mortgage Market Manager for Assurant Specialty Property (formerly American Security) and consultant with Accenture and DeloitteTouche. Blair has an Economics degree from Davidson College and MBA from UNC – Chapel Hill.