

NATIONAL TRUST REAL ESTATE ASSOCIATION
2018 EDUCATIONAL/DEVELOPMENT FORUM
THE WESTIN KANSAS CITY AT CROWN CENTER
1 EAST PERSHING ROAD
KANSAS CITY, MISSOURI 64108
APRIL 30- MAY 3, 2018

AGENDA

MONDAY, APRIL 30

- 8:00 AM – 5:00 PM Friends Exhibit set-up --- Liberty Room- Ballroom Level (2nd floor)
- 4:00 – 5:30 PM Registration for Members, Friends and Guests
Pre-Function area- Roanoke Foyer- Ballroom Level (2nd floor)
- 6:30 – 9:00 PM Attendees, Guests, and Friends of NTREA
Cocktail/Buffer Reception
Benton's Prime- 20th floor- Elevator access only from Lobby or Ballroom Levels
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TUESDAY, MAY 1

- 7:30 – 8:30 AM **Breakfast** – Liberty Room- Ballroom Level (2nd floor)
- 8:30 AM **Forum Commences:** All sessions will be held in the Shawnee Mission Room-
Ballroom Level (2nd floor)
- Welcoming remarks:**
- Janet Keefer, Forum Host
 - Erin Holte, NTREA Administrator Coordinator
 - Dana Abraham, President-Personal Banking, UMB Bank

Introduction of New Members and FRIENDS
NTREA Attendee Introductions

- 9:00- 9:45 AM **Friends of NTREA (3 minute) Mini Presentations**
- 9:45 – 10:30 AM **“Who’s Afraid of the BIG BAD WOLVES”**
K. C. Mathews, Chief Investment Officer, UMB Bank
- 10:30 – 11:00 AM **Break/Visit FRIENDS Display Area**
- 11:00 – 12:15 PM **“A Billion Dollar Industry But Can I Cannabis”**
Halina Dziewit, Partner, Lathrop Gage LLP
- 12:30 – 1:30 PM **Lunch - Garden Terrace- Executive Office Level**
- 1:45 – 3:00 PM **“Property Claims 101”**
Eric Helgemoe and Matthew Smith, Blue Sky Restoration & Dustin Carney,
Claims Consultant, Lockton Companies
- 3:00 – 3:30 PM **Break/ Visit FRIENDS Display Area**
BREAK IS SPONSORED BY FARMER’S NATIONAL COMPANY
THANK YOU, Wes Turiano
- 3:30 – 5:00 PM **Client Experience Workshop- “True Colors”**
Amy Mendenhall, Customer Experience Strategist, UMB Bank
- 5:15 – 6:15 PM Cocktails – Garden Terrace- Executive Office Level
In appreciation, for your business, FRIENDS of NTREA would like you to join them for cocktails.

FREE EVENING FOR DINING AND FUN

WEDNESDAY, MAY 2

- 7:30 – 8:30 AM **Breakfast - Liberty Room- Ballroom Level**
- 8:30 AM Friends Evaluation Session (exhibit area)
NTREA Friends, Erin Holte
- 8:30 – 9:30 AM **“CRE- Trends and Topics”**
Ken Jagers, Managing Director, JLL Valuation and Advisory Services

